

1919

THE Publishers' Weekly

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JAN 15 1919
The American BOOK TRADE JOURNAL

Published by R. R. Bowker Co. at 241 West 37th Street, New York
R. R. Bowker, President and Treasurer; J. A. Holden, Secretary
Entered as second-class matter June 18, 1879, at the post office at New York, N. Y., under the Act of
March 3, 1879. Subscription price, \$5.00 a year.

VOL. XCV

NEW YORK, JANUARY 11, 1919.

NO. 2

A Letter to the Trade from ALFRED A. KNOFF

New York
January 11, 1919

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CHARLES SCRIBNER'S
SONS



FIFTH AVENUE
New York

The Publishers' Weekly

FOUNDED BY F. LEYPOLDT

January 11, 1919

"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."—BACON.

The 1919 Dilemma

WHILE every trade and industry is facing its own special problems of readjustment, the book-trade finds itself in a situation of peculiar difficulty as to costs and selling prices. Both publishers and retailers have been facing increasing costs in the last two years, and neither is sure that conditions are right to enable him to obtain an adequate net return from the increased business of 1919.

The retail price of a book is the figure out of which royalty, manufacturing cost, publisher's overhead, and retailer's margin must come, and as many elements of these costs depend on the size of the editions none of the parties concerned is anxious to see any diminution of sales caused by too marked an increase in the price to the ultimate consumer.

In spite of all that we may feel with regard to the fundamental importance of books, it has to be acknowledged that most people consider them as luxuries, to be allowed for in the year's budget after living expenses and many more passing forms of pleasure have been covered. Prices of books *must* go up but how can they go to a price that will give the full needed relief to all parties without reaching a point where sales will be diminished in marked degree to the harm of all.

Everytime the list price of books is raised by 15 cents the author gets approximately 1½ to 3 cents, the retailer or jobber 5 to 6 cents, the publisher 8½ down to 6 cents toward his overhead and manufacturing costs. And while that increase is being made the costs of printing and binding may have gone up double that amount leaving the publisher worse off than before. As the list prices of fiction have approached \$2.00 the publishers have faced these advances with more and more reluctance, yet the recent advances in printing costs and the very small hope held

out for any considerable reductions in any of the costs of book manufacture during 1919, make it necessary to look the problem squarely in the face and revise prices to meet this emergency. Old titles as well as new must be included in these advances as old stocks have been much depleted and the titles that are to be kept on the lists must be remanufactured without further delay.

The retailer's difficulties are just as pressing to him and, in a very real way, his are the publisher's difficulties too for the publisher needs new outlets constantly and new stores do not start up when trade is in a dubious condition. The war conditions have not failed to effect the retailer's expense of doing business. While rents and some other factors have not yet shown significant increase, the salary account, which is 12 to 13% on his sales total, has been increased by 1/5 to ¼; the items of delivery, general expense, insurance and taxes which form about a 6% charge against all sales have been undoubtedly increased; and freight and express have increased by about half. The bookstore has ended the season in good shape because the active business of the last six weeks brought stocks to low levels giving the ready capital to turn to new enterprise. His problem now, like that of the publisher, is how to find a net profit between the restricted limits of costs and selling price.

In one way publishing experience and retailing experience are much alike. A large number of houses in both fields find their best profits in other lines than in current books. It is too often true that the publisher shows a balance on the right side at the end of the year only because there is a school book department or a religious department or a successful subscription line or because of the so-called by-products of publishing. And the retail bookseller acknowledges that while he likes to handle the new books it is the old and rare department, the fine bindings, the sets, remainders, second-hand books, Bibles or what-not that provide the margin for a year's dividends. This is assuredly an unsatisfactory condition causing a lessening of interest in the marketing of new books and bringing into the book business an instability at the foundation that should not be characteristic of a business that is so vitally important to the public.

With manufacturing costs as they are it seems difficult to forecast how the proper cor-

rective measures can be applied but the far-seeing men of the book-trade must be watching these conditions if books are to have a healthy and sufficient outlet in our country.

A GREAT American has passed who in one lifetime of sixty years has fulfilled three lives—one of foremost public service and patriotism, one of outdoor life as ranchman, soldier, naturalist, and explorer, one as a voluminous and picturesque author—in each calling accomplishing more than most men in a concentrated life. For this reason it has scarcely been noted that Theodore Roosevelt was for three years a publisher, being 1881-84 a special partner in G. P. Putnam's Sons. He could scarcely be called a silent partner, for in the interesting pages devoted by George Haven Putnam in his "Memories of a Publisher" to Theodore Roosevelt, pages not without some inaccuracies of chronology and sequence, that author publisher pictures his legislative partner returning from Albany of a Saturday volubly bursting with ideas enough to bankrupt a publishing firm within a single year. It was at Mr. Putnam's motion that his ambitious partner was launched into politics as candidate for the New York Assembly in 1881. In 1884, the year of the death of his first wife and of the disastrous Blaine campaign, Roosevelt retired from publishing and from politics into private life and lived for two years a vigorous outdoor life, made possible by the purchase from his father's fortune of a Western ranch. The list of his works printed elsewhere, which should have new fame and sale because of his too early death, suggests how this outdoor life strengthened the asthmatic youth into a man of tremendous and prolific power. The book-trade is honored in that it can count Theodore Roosevelt of its company.

Charge Accounts

THE war has brought about in all retail lines an interesting re-examination of all our ways of doing business and has made customers realize that great demands for special service had been made on the retailer which in the end had to be collected from the customer. There are still people who telephone for a yeast cake or order a spool of thread delivered, but most stores have now rigidly systematized delivery expense and customers accept the situation.

The exchange nuisance has been faced and with the courage of necessity the abuses have been largely wiped out by adherence to a rule limiting returns to a period of two or three days.

The expenses of carrying charge accounts has not been so thoroly thrashed. The proposed Filene experiment described in the last issue is certainly a radical remedy and perhaps not a wise one. Collection losses are a burden that one dislikes to see passed on the cash customers but if the method of opening accounts is modernized and rigidly enforced, charge accounts would not increase operating expenses.

ATTENTION to the shabby treatment of English authors by the American copyright law cannot be too often pointed out and the PUBLISHERS' WEEKLY is glad to print the concise and trenchant article by Stanley Unwin on this subject.

America is taking the leading part in urging all civilized countries into a League of Nations that may add to the spread of justice to all and yet we have stood apart from the Berne convention which grants justice to the authors of all the signatory nations. As Mr. Unwin tartly says: "An ounce of practice is worth a ton of precept."

Foresight But No Fear

As for the outlook there need be foresight but no fear. A period of readjustment must be met with the new and broader view. The same cooperation of industry, of labor, of capital and of Government that armed the nation for war will make it still greater in peace.

As a nation we organized lines of supply and communication from Chile and Australia and Alaska and from every state and every farm and factory, and thru these lines across oceans and continents to the battle front of France. As a nation we arrived at a power to dispatch a ship loaded with men and food and supplies, on the average, of every ten minutes night and day, Sundays and holidays.

As a nation we launched ships at the rate of 490,000 gross tons a month—or about 700 tons every hour, on the average. As a nation we armed and sent across the sea, our young men, true crusaders of democracy, at the rate of 10,000 a day.

Such a nation, as a nation, may turn with confidence to the solution of whatever problems of industry or finance which the future may hold in store.

WM. B. COLVER, *Chrmn. Federal Trade Commission.*

BRITISH LITERATURE AND THE UNITED STATES

By STANLEY UNWIN of George Allen and Unwin, Ltd., London

It is gratifying that the treatment of literary property in the U. S. A. should have attracted the attention in *The New Age* of two such able writers as Mr. Ezra Pound and "R. H. C." For in truth the American copyright question is no fresh trouble but an old sore which the mere efflux of time will not of itself alleviate. The narrow national policy of past American governments created it but the broad International outlook of the present government will it is to be hoped sweep it away.

The subject divides itself into two quite distinct questions with which different authorities are concerned, viz: (1) American Copyright; (2) American Revenue Methods.

(1) COPYRIGHT IN THE U. S. A.

With the mournful exception of Tsarist Russia the U. S. A. was at the outbreak of war in 1914 the only civilized country of importance that remained outside the Berne Convention—a convention that secures copyright in literary work in all the countries of the signatories—a convention that Germany has respected even thruout the war. The one obstacle that prevents the adherence of the U. S. A. is now as it always has been the "Manufacturing clause" of their Copyright Act—a requirement peculiar to America which involves the actual typesetting, printing and production of a book in the U. S. A. within thirty (or under certain circumstances sixty) days of publication in Great Britain. Unless this condition is complied with British literary property is at the mercy of anyone who cares to print it in the States, and altho it is true no reputable American publisher would think of doing so, there are American firms that make a practice of pirating English books. This manufacturing clause has always been strenuously attacked by reformers like Major George Haven Putnam; and it is not defended I believe by one single American publisher or author of standing. The editor of the *New York PUBLISHERS' WEEKLY* only in April of this year devoted a powerful leading article to the subject and pointed out that here was an opportunity to practice and not merely preach internationalism. The stipulation of local manufacture was as may be surmised inserted by the Protectionists, fearful as is the way of their kind, that American printers and binders would be unable to compete (even with the assistance of a duty) with British manufactured books. It is of interest to examine precisely what they have achieved by their action. What class of books and what number of books have been printed and produced in America as the result of this particular clause? It is common knowledge, at any rate in the publishing trade, that apart from fiction the proportion of new books manufactured in Great Britain that is copyrighted in the U. S. A. is very small. No exact statistics are available but in going thru a list of nearly 250 recent (non-fiction) pub-

lications concerning which full information was at my disposal I found only eight had been reset and copyrighted in the U. S. A. Excluding fiction I think it is doubtful whether more than 150 new English books are so printed in any one year on both sides of the Atlantic. If we put the number at 250 per annum we should probably be well outside the mark. Of British fiction practically all the "best sellers" (alas! not a numerous class) and but very few others are printed both in the U. S. A. and over here.

But in considering the achievements of the American Protectionists it must be borne in mind that altho there is no obligation to manufacture American books on this side to secure British copyright, all big sellers are so printed for the very simple and excellent reason that apart from questions of economy it is only by dual printing that it is possible to meet any exceptional demand. In other words we find that with or without a manufacturing clause practically all the fiction and most, if not all, of the other British books manufactured in the U. S. A. to comply with U. S. Copyright Act would in any case be produced on the spot to meet the American demand. We thus see that the refusal to sign the Berne Convention *may* (as far as books are concerned) bring about the printing in the U. S. A. of a residue of about fifty books per annum that would otherwise be imported but not more. If we assume an average expenditure of £400 each we have the not very imposing total of £20,000 worth of printing or binding per annum. Has it, I wonder, ever occurred to the framers of the Act to look at the question in this very simple and practical way? To those who would accuse me of exaggeration I would say, multiply my figures tenfold if you like. Would not even £200,000 worth of printing be a mess of pottage for which to sacrifice International Copyright not to mention the International reputation of a great nation like the U. S. A.? But there is no need for me to labor the point. About a year ago Dr. Herbert Putnam, Librarian of Congress and Mr. Thorvald Solberg of the Register of Copyright of the U. S. A. signed a report advocating equality of treatment for American and British authors and expressing the opinion that:

"Literary and artistic property protection in the States should be uniform and equal with no difference or distinctions based upon the nationality of the author, and should be free from inequality in the conditions or formalities imposed upon the author or his publishers."

They stated that:

"The present most urgent need is some remedy for the serious defects in our copyright relations with Great Britain."

Unfortunately nothing has so far been accomplished and all that has been proposed merely tinkers with the problem. It has, for

instance, been suggested that the period of thirty-sixty days should be extended and that *ad interim* copyright should be granted for three or even six months. This is good as far as it goes, but the reform is surely unworthy of the country that is leading the world towards an international concept of rights and duties. Is it too much to hope that the U. S. A. will no longer continue to lag behind the public opinion of the world in this matter of international copyright and that the missing signature to the Berne Convention may yet be forthcoming?

(2) AMERICAN REVENUE METHODS

Altho comparatively few British publications are under present conditions copyrighted in the U. S. A. the greater number are never the less published there in some shape or form. For the most part they are imported in editions of varying magnitude (from 100 to 1000 copies) bearing an American publisher's imprint, but in many cases the venture is a joint one and the cost is shared equally by the American and British publisher. Before the present American government came into power an *ad valorem* duty of 25 per cent was payable on all books (or electro plates) imported by the American publishers. This duty was payable on the exact amount charged by the British publishers, which in the case of a partnership arrangement was probably exactly half the total manufacturing cost. The present administration, however, being pledged to tariff reduction lowered the duty to 15 per cent, whereat the Customs appraisers at New York developed the curious theory that the actual price which the American publisher pays for an edition he imports is not the real market value in the country of origin, but that the *ad valorem* duty must be paid on the wholesale price in England of small lots sold over the wholesale counter to the English trade. In pursuance of this idea British publishers received a visit from a special commissioner of the U. S. A. Treasury Department. It is interesting to note that cases most nearly analogous to shipments to the U. S. A. were specifically debarred from his enquiry. It was pointed out to him that he was attempting to compare things that would not bear comparison; that he was seeking to compare sales in a territory where there is copyright protection with sales in a country where there is no such protection; that he was seeking to compare sales carrying a full author's royalty with sales carrying a reduced royalty or no royalty at all; that he was comparing sales made without risk to the purchaser with sales made to an American publisher sharing the entire risk of the venture. From the foregoing it will be observed that the U. S. A. authorities, having placed British literary property in jeopardy by standing outside the Berne Convention, have now turned to British publishers for assistance to penalize British literature still further by an inequitable interpretation of their Customs regulations. I do not suggest that the action of the American revenue authorities was prompted by any preconceived ideas as

to the desirability or non-desirability of pleasant relations with this country in the matter of literary property. They probably never gave the question a thought. They cannot have done so, for to-day we are confronted with an American War Revenue Act which requires American publishers to withhold two per cent of the royalties they have undertaken to pay to British authors. Is it not time to call a halt and to consider whether this policy is leading? The U. S. A. and Great Britain are reaping the fruits of co-operation in war. Both are conscious of the need of a greater mutual understanding. Is there a more effective road than the free interchange of thought? Are any barriers desirable in the literary field? Shall the policy of the U. S. A. in a matter of such moment continue to be left to Revenue authorities?

CONCLUSION

(1) That it be gently but persistently pointed out to the U. S. A. government that an ounce of practice is worth a ton of precept, and that unless and until she participates in the good work of the Berne Convention she is setting a bad example that other nations may not be slow to follow in the larger international questions the United States is helping the world to solve.

(2) That if there must be a tariff barrier on literature the duty should be collected on a common sense interpretation of "market value."

(3) That the U. S. A. should be requested to refrain from what is in effect extra-territorial jurisdiction, i.e., the super-taxation of British authors.

The Home School for Booksellers

LESSON XI will be on CONTEMPORARY AMERICAN POETS and will be printed in the issue of January 18th. It was originally thought possible to run these lessons each week from now until May but the editor, Miss Graham is breaking into new fields in this year's topics and it seems impossible to ask her to give us a lesson each week if it is to be prepared with her characteristic thoroughness. We are receiving constant comment on the value of these lessons and we feel that the booksellers and librarians realize what careful research is given to their preparation. Miss Graham would be glad to receive thru this office suggestions and comments on the plan of the course.

On alternate weeks we shall publish valuable and authoritative book lists on the urgent questions of the present day and we call particular attention to the lists on the opposite page, Miss Moffat on the League of Nations and the splendid annotated list of Mr. Josephson of the John Crerar Library which will be continued in the number of January 25th.

THE PUBLISHERS' WEEKLY.

USEFUL BOOKLIST ON PRESENT DAY TOPICS

THE GROWTH OF THE LEAGUE OF NATIONS IDEA

Edited by Adeline M. Moffat

Librarian of the League to Enforce Peace,
130 West 42nd St., New York City

This list includes only a few of the many important books dealing with world federation. It is impossible to classify such books with any degree of accuracy, for a majority of them discuss more or less fully all of the various problems relating to a League of Nations; while others may have only a few chapters of direct interest to students of the League movement.

THE CONFEDERATION OF EUROPE. By Walter Alison Phillips. Longmans, Green & Co., \$2.60. A history of earlier projects of peace in which the author has endeavored to bring into special prominence those aspects of the period under review which have a special bearing upon present issues.

PEACE OF EUROPE. By William Penn. Everyman's Library. Dutton, 70c. Faced with a world situation in many ways resembling the present period, William Penn was the first to make a definite and practical proposal for a League of Nations.

A LASTING PEACE THROUGH THE FEDERATION OF EUROPE. By Jean Jacques Rousseau. Translation by C. E. Vaughan. Constable and Company, Ltd., London, 2 s. Rousseau's views as to a federation of Europe as the only practicable or conceivable means of ending war; and a discussion as to the rights of small states, in the preservation of which he believed lay the best hope for Europe's future.

PERPETUAL PEACE. By Immanuel Kant. Translation by M. Campbell Smith. Macmillan, 75c. A demonstration of the hopelessness of any attempt to secure peace between independent nations. Kant maintained that the only real guarantee of a permanent peace between nations is the establishment of free republican states.

A LEAGUE OF NATIONS. By Theodore Marburg. Macmillan, 60c. Vol. I—A history of the League movement in this country. Vol. II—An explanation of the principles of the League of Nations.

INTERNATIONAL GOVERNMENT. By L. S. Woolf and the Fabian Society. Brentano's, \$2.00. An explanation of what is needed as an alternative to war, set forth after profound investigation and study by the Fabian Research Department.

A LEAGUE OF NATIONS. By H. N. Brailsford. Macmillan, \$2.00. A discussion of the political and economic conditions under which the creation of a League of Nations might be hoped to succeed.

IN THE FOURTH YEAR. By H. G. Wells. Macmillan, \$1.25. A collection of articles upon the League of Nations and the necessary sacrifices of preconceptions involved in the idea.

THE WAR AND THE COMING PEACE. By Morris Jastrow, Jr. Lippincott, \$1.00. A dis-

cussion of war and peace from the point of view of the moral issue. The author sees in the unity of the Allied governments a preparation for the next step that "will lead the peoples of the world to a larger recognition of co-operation in an international sense, as a means both to secure peace and to promote the aims of civilization."

THE END OF THE WAR. By Walter B. Weyl. Macmillan, \$2.00. An appeal for our country to assume leadership in the movement to eliminate imperialism and establish a settlement based on internationalism.

NOTES ON SOME BOOKS ABOUT PEACE AND THE NEW SOCIETY

By Aksel G. S. Josephson, Chief of Catalog Department, John Crerar Library, Chicago

The purpose of these notes is to call attention to a number of books and pamphlets that appeared since the outbreak of the War and that discuss the problems of peace and point forward to the new era that is to come after peace, an era, we hope and expect, full of promises of greater liberty for the individual, better order in the relations between individuals and nations.

In these books leading personalities and young journalists vie with each other to place before the public their views of what form this new society *ought* to take, all filled with a desire to give words to their thoughts, to assist in the solution of this the most important and the most difficult problem that has arisen for centuries.

It was only natural that the books published during the first months of the world war looked backward rather than forward. For instance the collection of studies of the causes of the war, issued by a number of Oxford professors under the title "Why We Are at War." Another book of this kind is, as the title indicates, "The Historical Backgrounds of the Great War" by F. C. Adkins (McBride). It is a study of the antecedents of the belligerent nations in order to find therein an explanation of the present situation. The author, who is a teacher of history, says, however, in his preface that his object is not so much to impart exact information as to provoke thought. In this lies the real value of the book: real thoughts, clear, sharp, consistent thinking is just what we need at the present time. We meet with so much loose talk, the result of muddled thinking.

"How Diplomats Make War," by Francis Neilson (Huebsch) is also a book that looks backward, but in order to point to a brighter future. It closes with the following words: "Each people now the war is in progress is actuated subconsciously by the notion that the end of the war will bring the freedom that will raise them up out of the slough of the past. The vision of the men in the trenches is one of peace and disarmament; but whether the close of the strife will open an era of an unarmed peace is a question which will depend entirely on the people themselves. Governments have made the war; only the peoples can make an unarmed peace." Neilson is the radical politician, Charles Seymour, on the other hand—"The Diplomatic Background of the War" (Yale Univ. Press)—is the scientific investigator and Herbert Adams Gibbons the wide-awake, clear-eyed journalist with many opportunities to look behind the scenes—"The New Map of Europe and The Reconstruction of Poland and the Near East" (Century).

Peace propositions appeared at an early date, made by individuals and organized bodies of men: peace societies and political groups. These proposals were collected by the American Association for Inter-

Notes on Some Books About Peace and The New Society (Continued)

national conciliation in New York and published under the title "Towards an Enduring Peace."

Recently another collection of similar documents has appeared, edited by Emily Greene Balch, under the title "Approaches to the Great Settlement" (Huebsch). Only those proposals that have come from labor and socialist groups are here printed *in extenso*, as the others are easily available in public documents and other official publications. Besides printing the texts the author reviews the various proposals. The volume covers the period from the issuing of the President's peace note in December, 1916, to the various replies to the Pope's note of August, 1917.

Theoretical problems of many kinds have been raised in connection with the war and the altered relations between men which it has created. Some of these were discussed in a few lectures at Bedford College for Women in February and March, 1915, and afterwards published under the title "The International Crisis in its Ethical and Psychological Aspects" (Oxford Univ. Press). The various lectures dealt with the following subjects: "The morality of strife in relation to the war"; "Herd instinct and the war"; "International morality: The United States of Europe"; "The changing mind of a nation at war"; "War and hatred"; "Patriotism and the perfect state." The author of the last study, Bernard Bosanquet, points out that the value of our patriotism depends on what we desire for our country and closes with the following words: "The patriotism we have tried to portray implies and demands that we should desire for our country, not a triumph of vanity and selfinterest, but a share in such a solid work of organization as shall be most favorable to the performance of a true state's function in every community of Europe. Thus alone can we deserve well of our country, and our country of the world."

William E. Ritter takes the standpoint of the scientist, especially the biologist, in his book "War, Science and Civilization" (Badger). His thesis is that "if man would make earth yield the most possible for his wants, he must find a more rational and effective way of distributing it than by means of war." As the author remarks in the introduction to the book, it treats of civilization rather than war.

How humanity shall be dragged out of the mire into which the war has thrown it is a question that was raised very early. Six American university professors and one retired admiral make up one group that has tried to solve the riddle, some English liberal and radical politicians and writers, another. The speculations of the former were published under the title "Problems of Readjustment After the War" (Appleton). Here we find discussed such topics as "War and democracy," "The crisis in social evolution," "The war and international law," "The conduct of military and naval warfare," etc. "Is this the end of European democracy?" asks the author of the first, Albert Bushnell Hart. "Will example and military pressure cause the end of American democracy?" And he points out that "popular government in America depends upon the power of democracy to repel the shock of militarism." In the English volume, "Towards a Lasting Settlement," edited by Charles R. Buxton (Macmillan), other subjects are discussed: "The basis of permanent peace," "Nationality," "War and the woman's movement," "The democratic principle and international relations" are the titles of some of these studies. G. Lowes Dickinson, author of the opening essay, asks: "What makes for peace?" and he answers his own question thus: "Not religion, not science, not learning, not education. All these serve war as much as they serve peace. There is one only that works for peace, that human reason that is also human charity."

The annual meeting of the American Academy of Political and Social Sciences was held shortly after the entry of the United States into the war against Germany. The subject under discussion was "America's Relation to the World Conflict" and the papers that were read on the occasion were printed in the number for July, 1917, of its *Annals*. . . Two other numbers of the *Annals*, for July and September, 1915, deal with "America's Interests as Affected by the European War" and "America's Interests After the War."

The University of Chicago has made a substantial

contribution to the discussion of the subject of these notes by publishing a volume of "Readings in the Economics of War," compiled by Professors J. Maurice Clark and Harold G. Moulton of its own faculty and Walton H. Hamilton of Amherst College. While two of its three main divisions, those dealing with the economic background of war in general and with the proper organization of the industrial system for war, treat of what now is past, the third is concerned with questions of the future, with "the changes which have come in the wake of the war and with the problems of reorganization and group welfare which will have to be met."

It is necessary to come to a clear understanding of the aims of the war, says George G. Armstrong in "Our Ultimate Aim in the War" (London: G. Allen & Unwin). And he considers that England, having taken the lead in so many liberal movements, ought to lead the way in the straightening out of the present tangle. "The time has come to consider whether the war may not shortly be ended by international agreement in which the United States shall participate." Thus wrote about the end of 1916 in the *New York Times* a mysterious author who called himself "Cosmos" and it is said in the introduction to the letters, as collected in book form: "The Basis of Durable Peace" (Scribner) that his competence and authority would be recognized in both hemispheres, were his name known! The peace, he finds "depends on a withholding of all acts of vengeance and reprisal" and the upholding of the principle of democracy.

"The propitious future of mankind is in the hands of the armies of the democracies and the radical and labor organizations of the world," says Horace M. Kallen. His contribution to the solution of the world problem bears the title "The Structure of Lasting Peace" (Marshall Jones Co.). The cause of the present situation is nationalism with its military system, its economic competition and its industrial slavery. The straightening out of the tangle must be done in the sign of internationalism.

Nothing short of the abolition of the competitive system and of private ownership can create a lasting peace in the opinion of Thorstein Veblen, the author of a trenchant "Inquiry into the Nature of Peace and the Terms of Its Perpetuation" (Macmillan). As yet, however, strife is regarded as a necessary part of the order of nature.

The moral issue in the world war is the subject of Morris Jastrow's reflexions in "The War and the Coming Peace" (J. B. Lippincott Co.). "The triumph of the moral issue involved in the world war is the victory of Ahuramazda over Ahriman, the overcoming of evil by the overthrow of power—the enthronement of right as against might; and this will be followed, as surely as the day follows the night, by the dawn of a new era of light and peace for the entire world." In a previous book, "The War and the Bagdad Railway" (Lippincott) the same author narrates the history of Asia Minor and points out its importance in the present conflict; the Eastern question must, on this point he is emphatic, be solved in the spirit of co-operation, not of competition.

Carl H. Grabo's little book "The World Peace and After" (Knopf) discusses the international question and the relations of various groups within the nation to each other and to the state, and closes with some practical proposals, among them arrangement for minority representation with the abolition of the two-party system and "the alliance of the professional and intellectual workers with the manual workers for the purpose of securing greater political power."

"When the great peoples championing the cause of democracy feel that their cause involves the polar extremes of human life, then we may be sure that 'he war is the birth throes of a nobler civilization,'" says John Firman Coar in "Democracy and the War" (Putnam).

In "Patriotism, National and International" (Longmans) Sir Charles Waldstein tries to show "that German so-called patriotism, in the form of corporate pride of the individual German citizen, has ultimately been most effective in producing this war."

Notes on Some Books About Peace and The New Society (Continued)

The purpose of the book is to help foster an opinion hostile to *this* kind of patriotism.—To guide public opinion in a rational direction is the expressed purpose of another book: "What is National Honor?" (Macmillan) by Leo Perla. Against national honor he places international. In this he sees the only sure guarantee for a future peace.

Lothrop Stoddard and Glenn Frank have published, under the title "Stakes of the War" (Century), a "summary of the various problems, claims and interests of the nations at the peace table." The book is an examination of these claims and "those racial and territorial problems directly involved in the war at the time the book goes to press, and which are virtually certain to be treated at the peace table." There may be more problems coming; nothing is more uncertain in this crisis than the number of problems that will come up for solution. The opening sentences of the preface are significant: "Yesterday the detailed facts of European politics, trade, industry and religion were of primary importance to the scholar and foreign trader. To-day they inject themselves into the discussions of every counting room, throw their shadow across the deliberation of every labor council, and stand as stubborn factors in the personal fortune and future of every American."

Walter E. Weyl writes about "The End of the War" (Macmillan). It is not easy to say when the end will come, nor what its character will be. Pacifists and patriots are at loggerheads, America must be converted from its isolation to take part in world politics, as arbiter. Militarism is the enemy. In the fight against it, liberals in all lands stand aligned against the forces of reaction that endeavor to gain the upper hand in all lands. Many obstacles stand in the way of the goal: internationalism. The struggle is not ended with the return of the delegates from the peace conference. Then first begins the struggle for democracy.

To show up the dogma of the sovereignty of the state, its right to act the bandit, as the enemy that must be fought, rather than any particular kind of organization of the state, is the purpose of David Jayne Hill's "The Rebuilding of Europe" (Century). This author sees the deepest cause of the war in the fact that peaceful development failed to create an effective international organization.

It is necessary that a high ideal be placed before the nations of the world, if such an organization shall be possible. It was such an ideal President Wilson presented in his second Address of Acceptance, on the 2nd of September, 1916. On that occasion he uttered these following words: "No nation stands wholly apart in interest when the interest of all nations are thrown into confusion and peril. If hopeful and generous enterprise is to be renewed, if the healing and helpful arts of life are indeed to be revived when peace comes again, a new atmosphere of justice and friendship must be generated by means the world has never tried before. The nations of the world must unite in joint guarantees that whatever is done to disturb the whole world's life must first be tested in the court of the whole world's opinion before it is attempted."

President Wilson's speeches and public writings are a commentary to the part the United States has played in the world drama that now is brought to a close. Several editions have been published. I have the following before me: "President Wilson's Foreign Policy," edited by James Brown Scott, with an introduction and notes by the editor and containing only those portions that deal with the relations with foreign powers (Oxford); "President Wilson's State Papers and Addresses," with an introduction by Albert Shaw (Doran); and "President Wilson's Addresses" (Holt), an inexpensive edition, edited by George M. Harper, with an introduction by the editor dealing with Woodrow Wilson as a literary artist.

The question of the international organization of the states and peoples of the earth is closely connected with the peace settlement, is the opinion expressed by H. N. Brailsford in "A League of Nations" (Macmillan). The peace will be incomplete and temporary only if a single nation remains trammelled in its development. "When each nation turns to its fellow and speaks, tho it be still in bewilder-

ment and pain, the wish to create the co-operative world in which all may live and grow," then can the new league of nations be built up. This idea, of a new league of nations, built on the foundations of co-operation and democracy, has spread to all sections of the community. Even the men of the church, naturally so conservative, and not easily moved in the direction of new ideas, have taken it up and given it their support. See, e. g., the pamphlet of the bishop of Oxford, Charles Gore, entitled "The League of Nations and the Opportunity of the Church" (Doran). H. G. Wells "In the Fourth Year" (Macmillan) calls it "the most creative and hopeful of political ideas that has ever dawned upon the consciousness of mankind." He regards the British Empire as the nucleus of the League to come. It is, as it exists to-day, "a provisional thing," "an emergency arrangement." "Here we hold as trustees," he says, "and there on account of strategic considerations that may presently disappear, and tho we will not contemplate the replacement of our flag anywhere by the flag of any other competing nation, tho we do hope to hold together with our kin and with those who increasingly share our tradition and our language, nevertheless we are prepared to welcome great renunciations of our present ascendancy and privileges in the interests of mankind as a whole." He greets with satisfaction the large number of books on the subject that have appeared. His own is one of the most important of them all.

Norman Angell, in his latest book, "The Political Conditions of Allied Success" (Putnam), points to the two tendencies that will wrestle with each other during the peace settlement and after: the imperialistic and the democratic. Whether the thousands of young men of the allied nations that have been and will be sacrificed, will have died for a cause that is worth this sacrifice, depends, he says, on "the understanding which those who remain can manage to bring to bear upon our international problem."

This League of nations, or of *free* nations, as Wells calls it, is not to be confused with the *League to Enforce Peace* which was organized in Washington by a group of American men of affairs. The proceedings of the first annual meeting of that League, held in May, 1916, have been published under the title "Enforced Peace"; this volume contains the most authoritative statement about its program and ideals.

"Know thyself" was the admonition of the Delphic oracle to those who came there for advice. "To the American people, as they turn, in this momentous hour, to inquire what Destiny has in store for them, this injunction is particularly fitting," says H. P. Powers in the opening sentences of his new book "America Among the Nations" (Macmillan). To aid in this inquiry this author presents a survey of the relations of the United States to other states, large and small. The closing chapter is a forecast and here the author points out that "tho the world must be subdued to order, humanity must somehow still be free."

"Every European will probably agree that at the close of the present war there ought to be, and, indeed, there must be, some reconstruction of the map of Europe. And every democratic European will certainly also agree that the basis of that reconstruction must be sought in the more ample recognition of the principle of nationality." Thus the Earl of Cromer in the introduction which he has supplied to Arnold J. Toynbee's essays in reconstruction published under the title "The New Europe" (Dutton). In the first of the seven essays composing this volume the author speaks of "Two Ideals of Nationality," the British "inward will to co-operate and the German demand for power over all the lands where German arms have at any time been victorious." The question of nationality permeates the whole volume. The last essay, dealing with Ukraine "as a question taken at random," ends with these words: "If the settlement is to be wisely and justly accomplished (and if it is not, the future is unthinkable); it will need the fervent thought and the unwearying good will, not only of the statesmen in council, but of every citizen of every country of Europe," and would add: of America.

(To be continued Jan. 25th)

MAKING GOOD IN THE NEW ERA

A Page of Ideas and Suggestions for the Retail Bookseller

We Booksellers

(At least once a year this famous letter from Daniel Macmillan to James MacLehose, should be read by every bookseller.—Ed.)

Bless your heart, MacLehose, you never surely thought you were working merely for bread! Don't you know that you are cultivating good taste amongst the natives of Glasgow; helping to unfold a love of the beautiful among those who are slaves to the useful, or what they call the useful? I look on you as a great teacher or prophet, doing work just of the kind that God has appointed you to do. No, no, Mac! that won't do. We booksellers, if we are faithful to our task, are trying to destroy, and are helping to destroy, all kinds of confusion, and are aiding our great Taskmaster to reduce the world into order, and beauty, and harmony. Bread we must have, and gain it by the sweat of our brow, or of our brain, and that is noble, because God-appointed. Yet that is not all. As truly as God is, we are His ministers, and help to minister to the well-being of the spirits of men. At the same time it is our duty to manage our affairs wisely, keep our minds easy, and not trade beyond our means.

Continue Your Education

This is the appeal from the U. S. Bureau of Education to the returning soldier:

"Army life has demonstrated more clearly than it has ever been demonstrated before that the man who has received higher education, whether it be general or special, possesses an enormous advantage over his less well-trained fellows in the race for leadership.

"In the period following the war, higher training, both general and special, is evidently going to be a still more necessary preparation for positions of leadership. A very large development of the applied sciences, especially engineering and agriculture, is bound to follow the demands made on this country for industrial and agricultural products. Business is rapidly becoming professionalized. Its higher posts are being filled more and more by those who have mastered the science of administration, either thru practical experience or university study."

The man that heeds that appeal can find help and guidance in the bookstore and the bookseller should be ready to meet that very real demand.

Building an Office Library

Edward Earle Purinton in an article in the *Independent* on "Building an office library," says, "To supply the books necessary for this personal training, every concern large enough to employ a stenographer and an office boy should create and conduct for itself a busi-

ness library, following or adapting the methods now used by the largest railroads, banks, stores, offices, and factories.

"The science of business now demands that every worker know his particular line as well as a college professor knows his. Lack of study is evidence of stagnation. Every man must grow to equal the size of his job, or every man's job must grow to equal the size of the man; either development proceeds from the heart of the best vocational, industrial, commercial, technical, psychological and philosophical books, which ought to be in every business organization; so recent, abundant, convenient, that every official or employee who wants to know specifically how to handle himself, his job and his future may have close at hand a modern book to help him solve each problem."

A Demand for the Books on Cost Accounting

Cost studies by the Federal Trade Commission have demonstrated frequent and great deficiencies in the accounting methods employed by mining and manufacturing concerns and especially in cost accounting methods.

In some of the oldest and greatest industries there was not even an attempt at that determination of unit costs and profits by products which is essential, generally, to the safe conduct of industry.

It is evident that where such cost accounting is not established it should be introduced and where it is defective it should be reformed. Inventories should be carefully kept; labor and material used should be accounted for as used; indirect and overhead charges should be fairly allocated and proper allowance made for depletion and depreciation of resources and plants.

On the other hand, capital charges for construction should not be mingled with operating or production expense nor should there be introduced items of actual or imputed outgo such as income and profit taxes, depletion of appreciation of plant investments, or interest on capital owned.

However, where complete records are kept, it is relatively easy to correct bad principles, reject improper items or introduce omitted ones.

Inventories and records of expense and sales by products are necessary to compute profit and loss by products.

The business world, well aware of the extent to which defective cost accounting methods prevail, is alert to promote reforms. In the immediate future the question of costs will be especially critical for the nation's business in arriving safely at post-war readjustments. The matter is important to the individual producer, to his banker and to the industry and the public at large.

AMONG THE PUBLISHERS

MANY DEALERS have reported that Joseph Lincoln's "Shavings" has been one of the best sellers of the last two months, a testimony to the remarkable continuance of the fine quality of his humor.

GEORGE W. JACOBS & COMPANY report that "The Little Red House in the Hollow" by Amanda B. Hall will shortly be published in England by Hurst & Blackett, Ltd.

MRS. HARRISON's travel book on South America, entitled "Below the Equator," has just come from McClurg's. It is chattily written and profusely illustrated.

A SULLIVAN that was quick of wit and strong of arms is the hero of Patrick MacGill's "The Doughboys," just published by Doran. The setting is Mud Wallow, where an American regiment is stationed.

AN IMPORTANT and authoritative book on the Guild movement comes from the Macmillan Company, entitled "The Meaning of National Guilds," by Maurice B. Reckitt and C. E. Bechoffer. Such a volume will help to make clear the labor situation in England.

SIR HENRY NEWBOLT, England's great singer of patriotic verse, is the author of a book called "Submarine and Anti-Submarine," published by Longmans and containing twenty illustrations by Norman Wilkinson.

THE SUB-TITLE of the new Stephen Leacock book is quite necessary to make us realize that he is keeping to his popular line of humor. It is to be called "The Hohenzollerns in America; and Other Impossibilities." It will be published in February.

EDWARD J. CLODE will bring forward two good titles for January, "Number Seventeen" by Louis Tracy and "The House Around the Corner" by Gordon Holmes. Both authors are well known to those who want fiction that grips the attention.

HOLWORTHY HALL has a book on Dodd, Mead & Company's list, "The Man Nobody Knew"—not a war story, but the story of the boy home from the war, so badly wounded as not to be recognizable by his friends—hence the complications and striking plot.

BOBBS-MERRILL COMPANY, who always have their ear close to the ground to catch the popular trend of recreational reading, and who so often gauge these tendencies aright, are putting their January efforts on a story of the African Jungle called "White Man" by George A. Chamberlain, the story of a man and woman, utter strangers, forced together

by circumstances in the heart of the African jungle.

"THE GREAT HUNGER" by Johan Bojer, the distinguished Norwegian novelist, is to be ready this spring in an authorized translation on the Moffat, Yard & Co. list.

UNDER THE TITLE of "Pitfalls and Perils of the Literary Prodigy," *Current Opinion* discusses Rebecca West, author of the brilliant little study of Henry James published by Holt and the highly praised "Return of a Soldier," Century Co.

A NEW MINE of quotation and anecdote for the public speaker can be found in "Wit, Wisdom and Foibles of the Great" by Charles A. Shriner just published by Funk & Wagnalls Co., a book of over 700 pages.

D. APPLETON & COMPANY have published a new volume by Edward Lasker, entitled "Chess and Checkers—the Way to Master-ship." The author claims that chess is not so difficult to master as one is often led to believe, and such assurance from an international champion should be re-assuring to those who have felt that only the great minds could approach this game.

"A NOVEL of pure entertainment" is the characterization given by the publishers to Belle K. Maniates' new novel, "Penny of Top Hill Trail." Reilly & Britton announce this novel for early February publication. Miss Maniates has a number of popular successes to her credit, including "Amarilly of Clothes-Line Alley," which made a distinct hit several years ago.

AMONG MACMILLAN'S January publications are "Christian Internationalism" by Rev. Wm. P. Merrill of the Brick Church, New York; the fifth volume of Ward's "English Poets"; "War and Revolution in Russia 1914 to 1917" by General Basil Gourko; "China and the World War" by W. Reginald Wheeler, professor at Hangchow Christian College; and "Mexico Today and Tomorrow" by Edward D. Trowbridge.

THE FOLLOWING BOOKS are scheduled for January publication by Robert M. McBride & Co.: "Eastern Exploration—Past & Future" by W. Flinders Petrie; "The Great War—the Fourth Year," a series of reproductions of war paintings by C. R. W. Nevinson; "The Business of Home Management" by Mary Pattison; "The First Book of Photography," a newly revised and enlarged edition of C. H. Claudy's popular manual; and "Beyond Life" a volume of essays on books and human affairs, by James Branch Cabell.

THE PROBLEM OF "RECONSTRUCTION" IN THE PRINTING TRADES

Reconstruction problems that face very nearly every line of business in these times are being discussed by the printers and others in allied industries in the current issues of the *American Printer*. The editorial questionnaire that has already brought out the views of a number of leading firms, reads as follows:

(1) Should supervision and regulation of the printing and publishing business be continued by the War Industries Board as now, in less degree, or should it cease entirely?

(2) Are labor costs likely to be reduced during the coming year or will this item continue as at present?

(3) What effect will the close of the war have on the prices of printing materials and supplies?

(4) Will engraving houses, electrotypers and paper dealers reduce their prices, or should they be maintained for some time to come?

(5) Have Government war orders been an important part of printing office production, and how will the end of the war affect the industry in this regard?

(6) Will the American printing industry be likely to suffer from German competition after the peace treaty is signed and, if so, what action should be taken?

(7) How best could be reinstated in the printing industry those who are now in the service of their country and who will soon be coming home?

(8) Other suggestions of value to the industry and to the Government in the work of reconstruction.

While some of the answers differ as to the wisdom of continued government supervision and regulation, the attitude of the trade thus far heard from may be summarized in the reply of R. W. Tuttle of Tuttle, Morehouse & Taylor Co. of New Haven, Conn., whose views are presented as follows:

(1) We believe that the supervision and regulation should cease entirely, as the common sense of the printers of the country will curb any waste, as the profits are so small in our line.

(2) As ours is a trade which needs a great many years of training to secure efficiency, we do not see how the supply will equal the demand for a long time to come, certainly not during the coming year.

(3) The tendency, of course, will be to cut prices, altho we believe that the heavy taxes will tend to discourage such price-cutting as we experienced previous to the war.

(4) With the present price of copper and zinc, cannot see how engravers and electrotypers will be able to reduce their prices, but believe that the paper prices will drop as soon as additional labor is secured and raw

material can be obtained. This, however, we believe, will not come at least before next summer.

(5) Outside the Government printing office we cannot see how Government war orders have formed an important part of our trade, and they have been but a drop in the bucket compared with the amount of catalog and other work which has been either given up or deferred until paper prices are lower or have become nearly normal.

(6) We believe that, altho printing prices will undoubtedly be high in Germany after the war, we shall run into the same competition, especially in scientific and technical publications, which, altho they appear fairly regularly, are able to provide copy in advance so that sufficient time can be allowed for the extra distance between here and Germany. The only way we see to improve this is by a higher tariff, altho some of our customers who formerly had their publications printed in Germany have expressed their intention of having them done hereafter in this country.

(7) Our ability to reinstate those who are now in the country's service will be largely dependent on the labor laws which will undoubtedly be urged on this Congress, and the attitude of some large manufacturers who will have large printing contracts to get out. As far as we are concerned, we have told those in our employ who are now in the service that their jobs will be waiting for them when they return.

(8) The chief suggestion is "cut out fool legislation."

What Is Home Without 'Dere Mable'

There's a mighty sight of comfort
In a good book or a friend,
And a Christmas without either
Would bring misery to lend.

When a man is on his uppers,
And his socks gone—like as not,
Then, a book is little comfort
Tho a friend can help a lot.

But, tho you live in a mansion
And your book shelves reach the gable,
And you have friends by the dozens
What is home without "Dere Mable?"

A BOOKSELLER.

IRVIN S. COBB, writer and humorist, was notified here today by Deputy High Commissioner De Billy of France that he has been made a chevalier of the Legion of Honor. Mr. Cobb said he presumed the honor was conferred in recognition of his writings in behalf of the French people.

RECORD OF AMERICAN BOOK PRODUCTION, DECEMBER, 1918*

INTERNATIONAL CLASSIFICATION	New Publications.		By Origin			Total
	New Books	New Editions	American Authors	English and Other Foreign Authors	Imported	
Philosophy.....	17	7	17	2	5	24
Religion, Theology.....	40	0	37	1	2	40
Sociology, Economics.....	46	3	43	2	4	49
Mil. & Naval Sci.	17	1	18	0	0	18
Law.....	14	3	16	0	1	17
Education.....	19	2	19	0	2	21
Philology.....	14	2	7	5	4	16
Science.....	41	8	42	2	5	49
Applied Science, Engin'g...	24	2	23	0	3	26
Medicine, Hygiene.....	28	9	37	0	0	37
Agriculture.....	19	2	21	0	0	21
Domestic Economy.....	12	1	13	0	0	13
Business.....	16	1	16	0	1	17
Fine Arts.....	5	1	5	0	1	6
Music.....	13	0	12	1	0	13
Games, Amusements.....	2	1	2	0	1	3
General Literature, Essays...	22	4	17	3	6	26
Poetry and Drama.....	44	7	36	7	8	51
Fiction.....	25	12	24	12	1	37
Juvenile Books.....	20	9	24	1	4	29
History.....	53	4	45	5	7	57
Geography, Travel.....	17	0	13	1	3	17
Biography, Genealogy.....	31	2	28	2	3	33
General Works, Miscel....	5	0	5	0	0	5
Total.....	544	81	520	44	61	625

* These figures include pamphlets of which 143 were recorded in December. In December, 1917, 914 new books and 101 new editions were recorded.

Obituary Notes

JOHN F. PHAYRE, for many years closely identified with Harper & Brothers, died at his home in New York City, on January 3rd. Mr. Phayre had been in close touch with the House since February 24th, 1864, when he entered its employ in the capacity of entry

clerk, to rise in a short time to be the right hand man of Mr. Joseph W. Harper, Jr. and head of the Literary Department. In the late eighties he went to London as the Harper representative, making a stay of some years, in which time he made firm friends for the House with English publishers and authors. Besides having an exhaustive knowledge of the book business he was especially well versed in copyright law and his chief study outside of books was the history of old New York. Mr. Phayre continued with the House until quite recently when he was prostrated by a severe paralytic stroke which was the ultimate cause of his death.

F. E. GRANT, an old time bookseller in New York, died suddenly on December 13th. In the early seventies he was a clerk in the retail store of Sheldon & Co., and later started in business for himself on a somewhat novel plan. His office was a desk in the wholesale store of C. T. Dillingham, whose immense stock was at immediate command. By correspondence and the persistent use of the slogan "When calling ask to see Mr. Grant" he built up a profitable trade and made himself widely known in book circles in his day. For the last twenty years he maintained a modest office at 25 West 42nd St. where he kept in touch with a few of his loyal customers. He was about seventy years of age, and is survived by four children.

THEODORE ROOSEVELT, twenty-sixth president of the United States, whose death occurred at Oyster Bay, L. I., on January 6, in his sixty-first year was a prolific writer. He was author of the following works: "Winning of the West," 1889-96; "History of the Naval War of 1812," 1882; "Hunting Trips of a Ranchman," 1885; "Life of Thomas Hart Benton," 1886; "Life of Gouverneur Morris," 1887; "Ranch Life and the Hunting Trail," 1888; "History of New York," 1890; "The Wilderness Hunter," 1893; "American Ideals and Other Essays," 1897; "The Rough Riders," 1899; "Life of Oliver Cromwell," 1900; "The Strenuous Life," 1900; "The Deer Family," 1902; "Outdoor Pastimes of an American Hunter," 1906; "Good Hunting," 1907; "True Americanism," 1910; "African and European Addresses," 1910; "African Game Trails," 1910; "The New Nationalism," 1910; "Realizable Ideals" (the Earl lectures), 1912; "Conservation of Womanhood and Childhood," 1912; "History as Literature and Other Essays," 1913; "Theodore Roosevelt, an Autobiography," 1913; "Life Histories of African Game Animals," 1914; "Through the Brazilian Wilderness," 1914; "America and the World War," 1915; "A Booklover's Holidays in the Open," 1916; "Fear God and Take Your Own Part," 1916; "Foes of Our Own Household," 1917; "National Strength and International Duty," 1917; "The Great Adventure," 1918. Colonel Roosevelt wrote as historian, statesman and naturalist, but his works on natural history have perhaps the most numerous and appreciative readers.

CHANGES IN PRICE

THE CENTURY CO.

We have just printed our Trade Order List, revised to January 1, 1919, in which are noted the changes of prices necessitated by increased cost of production. We have mailed it to our customers, and shall be glad to mail a second copy of it to anyone who has failed to receive it.

DESMOND FITZGERALD, INC.

Leamy. The Golden Spears. \$1.00. Now \$1.25.
Vimar. The Curly Haired Hen. \$1.00. Now \$1.25.

ISAAC PITMAN & SONS

Exporters' Handbook and Glossary, \$2, now \$2.25.
Pitman's Secretary's Handbook, \$1.75, now \$2.
Clubs and Their Management, \$2.75, now \$3.

HENRY ALTEMUS CO.

Boys of the Bible 60 c.
Uncle Jim's Bible Stories 60 c.
Baby Bible Stories 75 c.
Robbies' Bible Stories 75 c.
Bed Time Bible Stories for Little Children 75 c.
Delight 75 c.

The following changes in prices are effective January 1st:

Motor Boat Club Series 60c. Submarine Boys Series 60c. Pony Rider Boys Series 60c. Grammar School Boys Series 60c. High School Boys Series 60c. High School Boys' Vacation Series 60c. West Point Series 60c. Annapolis Series 60c. Boys of the Army Series 60c. Battleship Boys Series 60c. Range and Grange Hustlers Series 60c. Boys of Steel Series 60c. Young Engineer Series 60c. Circus Boys Series 60c. High School Girls Series 60c. Madge Morton Books 60c. Square Dollar Boys Series 60c. Dave Darrin Series 60c. College Girls Series 60c. Automobile Girls Series 60c. Meadow-Brook Girls Series 60c. Conquest of the United States Series 60c.

Personal Notes

MR. EDWARD N. TEALL formerly with Princeton University Press is now associated with the Marshall Jones Co. of Boston.

MR. THOMAS L. BRIGGS has been elected President of P. F. Collier & Son, Inc. publishers of books and of *Collier's*, *The National Weekly*.

Mr. Briggs is widely known in the business and publishing world. Fifteen years ago he was a reporter on a newspaper in Rochester, N. Y. Since that time he has had much experience in the business and advertising departments of the publishing industry.

Business Notes

BOSTON, MASS.—The Referee has just closed the case of W. B. Clarke & Co., bankrupts, without the payment of any further dividends. The estate paid creditors 53 1/3% which, considering the large expenses of administration, is claimed a comparatively good result.

DULUTH, MINN.—The Chamberlain-Taylor Co. has been succeeded by the Fritz & Cross Co.

NEW YORK—The publishing list, plates and stock of Sturgis & Walton have been taken over by the Macmillan Co.

NEW YORK—Lemcke & Buechner will move on February 1st from 30 West 27th St. to 30-32 East 20th St. This firm is entering into its 71st year of activity in the American and foreign book business and Mr. Ernest E.

Lemcke has been connected with the firm since 1869.

NEW YORK CITY—Concrete Shipbuilding Corp. has been chartered as publishers, printers, booksellers, stationers; capital, \$35,000. Incorporators: W. A. Johnson, O. Blomquist, 2 West 45th St. D. B. Johnson, Pleasantville, N. Y.

NEW YORK CITY—In the case of Henry Malkan, bankrupt, Gustav C. Wedekind, receiver, has secured authority from Judge Mayer to continue business for thirty days and to spend \$500 in advertising a receiver's sale. The receiver showed that the sales from Dec. 24 to Jan. 3 were \$3,122, and charge accounts were \$4,314, making a total of \$7,436, while the payroll was \$1,667. He said it was customary to have a book sale after the holiday sale, and in his opinion such a sale would be a benefit to the estate. The receivership was also extended by Judge Mayer to include the Military Publishing Company, which was a trade name in connection with his military books. The receiver has also been authorized to commence summary proceedings to compel Malkan to turn over \$19,000 which he withheld from the creditors and paid to his father-in-law.

PONTIAC, MICH.—V. M. Colby has recently started here as a bookseller and stationer.

Auction Sales

JAN. 13, 14 AT 2:30 P. M. (Two sessions.) Catalog: Rare books, the stock of Robert H. Dodd. [Pt. 2] (No. 1389; 487 lots.)—*Anderson Galleries*.

JAN. 14, 15, AT 10 A. M. AND 2 P. M. (Four sessions.) Catalog of rare and fine books from the private libraries of the late Gen. Walter Harriman, Governor of New Hampshire, and of the late Isaac Adams, Sandwich, N. H. including Audubon's birds and quadrupeds, Donovan's birds, [etc.] (1735 lots.)—*Libbie*.

JAN. 17, AT 11 A. M. (One session.) Catalog: Americana, including rare tracts relating to the war of independence; broadsides, including a rare Rhode Island issue; 2 Bradford imprints; Burk's History of Virginia, 4 vols. 1804-1816; Campanius, [etc.] (No. 79; 211 lots.)—*Heartman's*.

JAN. 22, 23, AT 10 A. M. AND 2 P. M. (Four sessions.) Catalog, pt. 1 of the private library of the late Prof. J. Y. Stanton of Bates College, Lewiston, Me., English literature A to M (inclusive) (1601 lots.)—*Libbie*.

Bibliographical Notes

Catalogs of New and Second-Hand Books
Martinus Nijhoff, La Haye, Lange Voorhout 9. Catalog: Livres anciens et modernes; choix d'ouvrages rares sur la guerre de 80 ans entre l'Espagne et les Pays Bas. (No. 439; 456 titles.)

THE WEEKLY RECORD OF NEW PUBLICATIONS

This list aims to be a complete and accurate record of American book publications. Pamphlets will be included only if of special value. Publishers should send copies of all books promptly for annotation and entry, and the receipt of advance copies insures record simultaneous with publication. The annotations are descriptive, not critical; intended to place not to judge the books. Pamphlet material and books of lesser trade interest are listed in smaller type.

The entry is transcribed from title page when the book is sent for record. Prices are added except when not supplied by publisher or obtainable only on specific request. When not specified the binding is cloth. Imprint date is stated [or best available date, preferably copyright date, in brackets] only when it differs from year of entry. Copyright date is stated only when it differs from imprint date: otherwise simply "c." No ascertainable date is designated thus: [n. d.]

Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tt. (32mo: 12½ cm.) Fe. (48mo: 10 cm.); sq., obl., nar., designate square, oblong, narrow.

Allen, Alice E.

Marjory: the circus girl; il. by Harriet O'Brien. 209 p. pls. D '18 c. Bost., Page Co., 53 Beacon St. \$1.25 n.

Allen, William Cicero

History of Halifax County. 16+235 p. il. pls. pors. map O [c. '18] Bost., Cornhill Co. [69 Cornhill] \$2.50 n.

History of Halifax County, North Carolina, from the earliest days.

American (The) library annual, 1917-1918; including list of American libraries of over 5000 volumes; libraries of Latin America; library schools and short courses; library and book-trade periodicals and organizations; book publication statistics, etc. 443 p. O '18 c. N. Y., R. R. Bowker Co. [241 W. 37th St.] \$5 n.

Associated Press

"M. E. S." his book, a tribute and a souvenir of the twenty-five years, 1893-1918, of the service of Melville E. Stone as general manager of the Associated press. 12+362 p. pors. O '18 N. Y., Harper. (priv. pr.) (1500 copies)

Avery, Elroy McKendree

A history of Cleveland and its environs; the heart of new Connecticut. 3 v. col. front. il. pors. facsms. maps (1 fold.) Q '18 Chic., Lewis Pub., 542 S. Dearborn St. \$25

Bakatel, Oliver Sherman, ed.

The Methodist year book, 1919. 254 p. il. pors. tabs. O N. Y. and Cin., Methodist Bk. Concern. pap. 25 c. n.

Bennett, Arnold i. e. Enoch Arnold

The roll-call. 417 p. D [c. '18] N. Y., Doran. \$1.50 n.

Follows "These Twain" of the "Clayhanger Series" and is concerned with the career of George Cannon, Hilda Lessway's son, as he mounted thru succeeding strata of literary, artistic, political and fashionable society.

Bishop, Maj. William A.

Winged warfare. 9+272 p. pls. por. D (Popular copyrights) [c. '18] N. Y., Grosset & Dunlap. 65 c. n.

Blanchard, Arthur Horace

American highway engineers' handbook. 25+1658 p. il. D N. Y., J. Wiley & Sons, 432 Fourth Ave. \$5 n.

Bradley, Mrs. Mary Hastings

The wine of astonishment. 8+312 p. D c. N. Y., Appleton. bds. \$1.50 n.

Story of marital life in which Evelyn Day is induced to marry her wealthy suitor instead of the man she loves. Several years later after her husband's death she and her former lover find happiness together.

Brainerd, Eleanor Hoyt [Mrs. Charles Chisholm Brainerd]

How could you, Jean?; il. with scenes from the Arcraft motion picture starring Mary Pickford. 337 p. pls. D (Popular copyrights) [c. '17] N. Y., Grosset & Dunlap. 65 c. n.

Brainerd, Lawrence

Gary genealogy. The descendants of Arthur Gary of Roxbury, Massachusetts, with an account of the posterity of Stephen Gary of Charlestown, Massachusetts, and also of a South Carolina family of this name. 235 p. O '18 Bost. [T. R. Marvin & Son, 152 Purchase St.] (400 copies)

Brosnan, Cornelius James

History of the state of Idaho. 13+237 p. il. maps D [c. '18] N. Y., Scribner. \$1

Cabell, James Branch

Beyond life; dizain des meniurges. 366 p. D c. N. Y., McBride. \$1.50 n.

Essays which consider such subjects as romance and what it has bred, the witchwoman and her wiles, ancient fears and modern superstitions, books and letters thruout all times.

ALLEN, MILTON ARTHUR, and BUTLER, GURDON MONTAGUE.

Manganese. 32 p. O (Mineral technology ser. 19) Tucson, Ariz., Univ. of Ariz., Bu. of Mines. pap.

ALLGOOD, HOWARD RAY.

The Raynor-Moland feud. 71 p. por. D Balt., Saulsbury Pub. [7 Clay St] \$1

ATKINS, ELIZABETH HELEN.

Chums. 24 p. D '18 c. Balt., Saulsbury Pub. pap. 50 c.

BACHMAN, FRANK PUTERBAUGH, and BOWMAN, RALPH.

The Gary public schools: costs, school year 1915-1916. 16+86 p. fold tabs. O '18 c. N. Y., General Educ. Bd., 61 Broadway. pap. 25 c. n.

BARTSCH, PAUL.

New marine shells from Panama. 571-575 p. pl. O '18 Wash., D. C., Gov. Pr. Off. pap.

BRYCE, CATHERINE TURNER.

The flag in Birdland; a patriotic play for children in the elementary schools. 15 p. O [c. '18] Bost., C. C. Birchard & Co., 221 Columbus Ave. pap. 25 c. n.

BUGBEE, WILLIS NEWTON.

Jolly Christmas book; or, The patriotic Christmas budget. 40 p. D c. '18 Syracuse, N. Y., W. N. Bugbee Co. pap. 30 c. n.

CHAPIN, HEMAN GERALD.

Code practice in New York. 530 p. O '18 N. Y., Baker, Voorhis & Co., 45 John St. \$6

Chapman, Frank Michler

Our winter birds; how to know and how to attract them; il. by Ernest Thompson Seton and Edmund J. Sawyer. 10+178 p. pls. D '18 c. N. Y., Appleton. \$1 n.

Introductions to the study of birds. Author is curator of birds, American Museum of Natural History.

Clark, Mrs. Kate Upson

Teaching the child patriotism; with a front. by Harriet O'Brien. 174 p. front. D '18 c. Bost., Page Co. \$1 n.

Drown, Edward Staples, D.D.

God's responsibility for the war. 56 p. S '19 c. '18 N. Y., Macmillan. bds. 60 c. n.

Discussion of such questions as: Why does God allow evil? Is God limited? The true omnipotence.

Dugmore, Capt. Arthur Radclyffe

When the Somme ran red. 285 p. pls. D (Popular copyrights) [c. '18] N. Y., Grosset & Dunlap. 65 c. n.

Dunn, Byron Archibald

Scouting for Sheridan; with 5 il. by J. Allen St. John. 389 p. pls. D (Young Virginians ser.) '18 c. Chic., McClurg. \$1.25

Engelhardt, N. L.

A school building program for cities. 9+130 p. charts tabs. O (Columbia University contributions to education, 96) '18 c. N. Y., Teachers Coll., Columbia Univ. [120th St. & Broadway] \$1.60

Ferry, Ervin Sidney, and others.

A handbook of physics measurements. v. 2, Vibratory motion, sound, heat, electricity and magnetism. 10+233 p. figs. O N. Y., Wiley. \$2 n.

Greenfield, Eric Viele

An introduction to chemical German. 23+384 p. D (Heath's modern language ser.) [c. '18] N. Y., D. C. Heath & Co., 239 W. 39th St. \$1.40

Grey, Zane

Wildfire; il. by Frank Tenney Johnson.

320 p. pls. D (Popular copyrights) [c. '16] N. Y., Grosset & Dunlap. 65 c. n.

Hamilton, Cosmo

Who cares?; a story of adolescence; with il. by Richard Culter. 342 p. pls. D c. Bost., Little, Brown. \$1.50 n.

Story of a girl living with old people who rebels against "oldness" and escapes with a boy friend to New York, the land of her dreams.

Harrison, Edith Ogden [Mrs. Carter Henry Harrison]

Below the equator; the story of a tour through the countries of South America. 288 p. pls. D '18 c. Chic., A. C. McClurg & Co. [330 S. Ohio St.] \$1.50

Author's account of her trip thru Peru, Bolivia, Chile, Argentine and Brazil.

Hedgcock, Frank A.

Pitman's progressive French grammar. Pt. 1. 7+328 p. D '18 c. N. Y., I. Pitman & Sons, 2 W. 45th St. \$1.45

Hergesheimer, Joseph

Java head. 255 p. D '19 c. '18 N. Y., A. A. Knopf [220 W. 42d St.] \$1.50 n.

Novel of the American merchant marine, having its setting in Salem when that city was actively engaged in traffic with the East Indies.

Howe, Mark Antony DeWolfe

The Atlantic Monthly and its makers. 106 p. il. pors. facsm. D c. Bost., Atlantic Monthly Press. bds. \$1 n.

History of the magazine since the time of its founding in 1857 up to the present day giving sketches of the successive editors and their editorial methods.

Johnson, John Butler

The materials of construction. 5th ed., rev. by M. O. Withey and others. 20+840 p. il. O '18 N. Y., Wiley. \$6 n.

Johnston, Mrs. Annie Fellows

The little man in motley; il. by Emily B. Waite. 37 p. pls. D (Cosy corner ser.) c. '99-'18 Bost., Page Co. 60 c. n.

The story of the Red Cross as told to the Little Colonel; il. by John Goss. 85 p. pls. D '18 c. Bost., Page Co. \$1 n.

CRUM, REV. ROLFE POMEROY.

Some of life's mysteries, interpreted in the light of the present war struggle. 6+56 p. D '18 c. Syracuse, N. Y., Lyman Bros. [531 S. Clinton St.] pap. 50 c. n.

ELLIS, MABEL BROWN.

Rural child welfare and the Red Cross. 10 p. O '18 (Pamphlet 288) N. Y., Nat. Child Labor Committee, 103 E. 22d St. pap. 5 c.

FLEXNER, ABRAHAM, and BACHMAN, FRANK PUTERBAUGH.

The Gary schools: a general account. 6+265 p. il. pls. diagrs. map tabs. (part fold.) O '18 c. N. Y., General Educ. Bd. pap. 25 c. n.

FOSTER CORRESPONDENCE SCHOOLS, Scranton, Pa.

American war will. Instruction paper no. 1-2. With examination questions. 2 v. 26; 36 p. S '18 c. Scranton, Pa., Foster Correspondence Schools. pap. ea. 25 c.

FULLER, RAYMOND GARFIELD.

A national children's policy. 8 p. O '18 (Pamphlet 290) N. Y., Nat. Child Labor Committee. pap. 5 c.

A quest of constitutionality. 8 p. O (Pamphlet 291) '18 N. Y., Nat. Child Labor Committee. pap. 5 c.

GANNON, FREDERIC AUGUSTUS.

The ways of a worker of a century ago as shown by the diary of Joseph Lye, shoemaker. 25 p. il.

T [c. '18] Salem, Mass., Newcomb & Gauss. pap. 25 c.

GILMORE, CHARLES WHITNEY.

A newly mounted skeleton of the armored dinosaur, stegosaurus stenops, in the United States National Museum. 383-390 p. pls. O '18 Wash., D. C., Gov. Pr. Off. pap.

HAYES, WILLIAM HIALSIE.

Practical exhaust and blow piping; a treatise on the planning and installing of fan piping in all its branches. 2d ed. enl. 201 p. il. O N. Y., Sheet Metal Pub., 154 Nassau St. \$2

HIGLEY, RUTH.

Morphology and biology of some turbellaria from the Mississippi basin. 95 p. pls. Q '18 (Biological monographs v. 4, no. 3) Urbana, Ill., Univ. of Ill. pap. \$1.25 n.

HINGSTON, WILLIAM EDWARD.

Little clews; [short detective stories based on fact]. 13+139 p. por. D '18 c. Bost., Howlett Co., 40 State St. \$1

HIRST, JOHN COOKE.

A manual of gynecology; with 175 illustrations. 466 p. diagrs. D '18 Phil., W. B. Saunders Co., W. Washington Sq. \$2.50

LAMBICHUS.

The life of Pythagoras (abridged); tr. by Thomas Taylor. 3d ed. 87 p. T '18 Hollywood, Los Angeles, Cal., Theosophical Pub. Ho. 60 c. n.

Johnston, William Andrew

The apartment next door; with il. by Arthur William Brown. 301 p. pls. D c. Bost., Little, Brown. \$1.50 n.

Mystery tale dealing with German plots and the Secret Service.

Kallen, Horace Meyer

The league of nations today and tomorrow. 22+182 p. O '18 c. Bost., M. Jones Co. \$1.50 n.

Lasker, Edward J.

Chess and checkers; the way to mastership; complete instructions for the beginner; valuable suggestions for the advanced player. 16+284 p. il. D '18 c. N. Y., Appleton. bds. \$1.25 n.

Guide to the games of chess and checkers by a famous expert.

Latham, Azubah J.

Tales and tags; rhymes; drawings by C. H. L. 115 p. D '18 c. N. Y., A. A. Knopf. bds. \$1 n.

Nine old folk tales in rhyme. Intended for use as a supplementary reader.

Leffingwell, William Henry, ed.

The automatic letterwriter and dictation system; better letters at lower cost, how to use paragraphs to close sales, easier ways for acknowledging orders, how to get the mail out more quickly, reducing office expense by automatic correspondence routine, mechanical devices that help to speed up automatic dictation, openers and closers that make paragraph letters more personal. 10+308 p. il. diagrs. O [c. '18] Chic., A. W. Shaw Co., Wabash Ave., cor. Madison St. \$5 n.

Lintier, Paul

My .75; reminiscences of a gunner of a .75 m/m battery in 1914; from the French; with a preface by Frances Wilson Huard. 320 p. D (Popular copyrights) N. Y. [Grosset & Dunlap] 65 c. n.

Lippitt, Louisa C.

Personal hygiene and home nursing; a practical text for girls and women for home and school use. 7+256 p. il. D (New-world science ser.) '19 c. '18 Yonkers-on-Hudson, N. Y., World Bk. Co. \$1.28

Lowndes, Marie Adelaide Belloc [Mrs. Frederick Sawrey-Lowndes]

The Red cross barge. 211 p. D (Popular copyrights). N. Y., Grosset & Dunlap. 65 c. n.

MacGill, Patrick

The Brown brethren. 296 p. D (Popular

copyrights) [c. '17] N. Y., Grosset & Dunlap. 65 c. n.

The dough boys. 306 p. D [c. '18] N. Y., Doran. \$1.50 n.

Story of an Irishman, an Englishman, and an American, dough boys, serving in an American regiment behind the lines in the little French town of "Mud and Wallow."

McNaughton, Flint

Intensive selling; a comprehensive analysis of possibilities for increasing profitable sales through supplemental direct advertising methods; especially under present war-time conditions, by taking advantage of available distribution based on definite tests, supplemented by the experiences of many advertisers. 144 p. il. D [c. '18] Chic., Selling Aid. \$2 n.

Merrill, William Pierson

Christian internationalism. 193 p. D '19 c. '18 N. Y., Macmillan. \$1.50 n.

Discussion of an internationalism which will put an end to the old arbitrary conduct of nations toward each other and establish an era of peace and order.

Monday Club

Sermons on the International Sunday-school lessons for 1919. 306 p. D '18 c. Bost., Pilgrim Press, 14 Beacon St. \$1.25 n.

National Board for Historical Service

War readings. 6+265 p. pls. D [c. '18] N. Y., Scribner. 75 c.

Norlie, Olaf Morgan, and Anderson, Rev. John N.

The open Bible. 693 p. il. maps O '18 c. Minneapolis, Augsburg Pub. [425 S. Fourth St.] \$1.50

Arranged as text-book for Bible study among young people.

Oppenheim, Edward Phillips

The curious quest; with front. by F. Vaux Wilson. 308 p. D c. Bost., Little, Brown. \$1.50 n.

Story of the experiences of Mr. Ernest Bliss, a rich young idler who makes a wager that he can start with a five-pound note and live for a year on what he can earn.

Osborn, Henry Fairfield

Equidæ of the Oligocene, Miocene and Pliocene of North America, iconographic type revision. 330 p. il. 54 pls. (part fold.) maps F (Am. Mus. of Natural Hist. memoirs) ['18] [N. Y., Am. Mus. of Natural Hist.] pap. \$8

Phelps, Edith M., comp.

Selected articles on a league of nations. 30+256 p. (17 p. bibl.) D (Handbook ser.) '18 N. Y., H. W. Wilson Co. [960 University Ave.] \$1.50 n.

LITTLETON, MARY BRABSON.

Whence cometh victory? 2d ed. 109 p. D [c. '18] Balt., J. Murphy Co., 200 W. Lombard St.] pap. 50 c.

MILLER, CLAUDE MELVIN.

Outline of civics; Iowa and the United States, 1918-1919. 48 p. O [c. '18] Iowa City, Ia., Chestnut Pr.] pap. 15 c.

NAGLER, I. L.

A new revolutionary sexology. 113 p. pors. T '18 N. Y., I. L. Nagler, 236 E. 14th St. pap. 25 c.

NATIONAL INDUSTRIAL CONFERENCE BOARD.

Hours of work as related to output and health of workers: wool manufacturing. 7+69 p. tabs. O (Research report 12) c. '18 Bost., National Industrial Conference Bd., 15 Beacon St., pap. \$1

NEILES, WALTER, ed.

Espionage act cases, with certain others on related points; new law in making as to criminal utterance in war-time. 7+92 p. O '18 c. N. Y., National Civil Liberties Bu., 41 Union Sq. pap. \$1

NELSON, ORION W., comp.

Index-digest, Court of appeals opinions, sixth district of Ohio. 121 p. O '18 Toledo, O., Wilkinson, Nelson & Wilkinson \$7

NEW YORK [STATE] BU. OF INSPECTION.

Health hazards of the cloth sponging industry. 24 p. il. tabs. O (Special bull.) N. Y., Dept. of Labor. pap.

NEW YORK [STATE] DEPT. OF LABOR. BU. OF STATISTICS AND INFORMATION.

New York State miscellaneous labor laws, 1918. 136 p. O N. Y., Dept. of Labor. pap.

Punshon, E. R.

The solitary house. 301 p. D '18 c. N. Y., A. A. Knopf. bds. \$1.50 n.

Detective story of mystery and romance.

Ricci, Lewis Anselm da Costa [Bartimeus, pseud.]

The long trick. 278 p. D (Popular copyrights) [c. '17] N. Y., Grosset & Dunlap. 65 c. n.

Rognon, Ralph Culley

A checking system of upkeep for automobiles and trucks. 109 p. il. diags. S [c. '18] N. Y., Monroe Press. \$2

Russell Sage Foundation Library

Food conservation [a bibliography]. 4 p. O (Bulletin, 32) N. Y., Russell Sage Foundation, 130 E. 22d St. pap.

Sartorio, Rev. Henry Charles

Social and religious life of Italians in America, by Rev. Enrico C. Sartorio; with an introd. by George Hodges. 149 p. D [c. '18] Bost., Christopher Pub. Ho., 1140 Columbus Ave. \$1

Seaton, Roy A.

Concrete construction for rural communities. 11+223 p. il. tabs. diags. O (Agricultural engineering ser.) '18 N. Y., McGraw-Hill Bk. Co., 239 W. 39th St. \$2

Semmes, Raphael Thomas, comp.

The Semmes and allied families. 381 p. pls. pors. O '18 Balt., Sun Bk. and Job Pr. Office, Sun Square cor. German St. \$10

Stevens, Leon Herbert

The second letters from Roy; further progress in the messages from the life beyond, as coming from Leroy S. Stevens, who since his passing, has given us the previous book, called "Letters from Roy." 179 p. por. D [c. '18] Bost., Christopher Pub. Ho. \$1.25

Stewart, Francis Edward

A compend of pharmacy. Rev. and enl. by H. W. Youngken. 9th ed. 7+196 p. D '18 Phil., Blakiston. \$1.50

Thomas, Augustus

Arizona; a romance of the great Southwest; made into a book from the play of the same name by Cyrus Townsend Brady; il. with scenes from the Douglas Fairbanks' production. 326 p. pls. D (Popular copyrights) [c. '14] N. Y., Grosset & Dunlap. 65 c. n.

Trickey, Frank

Tables of square measurements. 382 p. D N. Y., Baker & Taylor Co., 354 Fourth Ave. \$2 n.

U. S. Congress. Senate. Library

Catalogue of the library of the United States Senate; comp. and printed under the direction of James M. Baker, by Edward C. Goodwin. 962 p. O '18 Wash. [D. C., Gov. Pr. Off.]

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Van Vechten, Carl

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Warner, Amos Griswold

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T '18 Hollywood, Los Angeles, Cal., Theosophical Pub. Ho. pap. 35 c. n.

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The labor question; an address delivered before the Phi Beta Kappa Society of Tufts College, May 8th, 1918. 21 p. O Bost., M. Storey, 735 Exchange Bldg.] pap.

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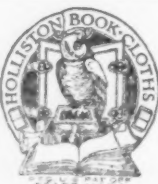
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 Chicago, Ill.
 Rubaiyat of Omar Khayyam, drawings by Vedder,
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 Amer. Baptist Pub. Society, Kansas City, Mo.
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 H. Ronner, Cats and Kittens, Cassell, 1894.
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 Cartoon Mag., Chicago, vol. 6, or Oct., 1914.
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 Last Days Pompeii, early copy, 2 vols., illus. ed.
 Chords and Dischords, Ossip Schubin (?)
 Besant, A., Pedigree of Man, 1903.
 Rowland's Famous Foods of Famous Players.
 R. I. Wilberforce's Sermons.
 T. R. Williams, The Christ Within.
 T. R. Williams, Evangel of New Theology.
 W. Scott Groves, Music Simplifier.
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 Jane Eyre, 1st ed., 1847, 3 vols., binding copy.
 Nell Gwyn, London, 1903, portrait and plates.
 Franklin, Benj., Autograph of.
 Talmud.
 Peacock's Maid Marian, Dent.
 Hogg, Jas. (Ettrick Shepherd), Works, 11 vols.
 Hapgood, Service Book Russian-Greek Church.
 Job's How to Study Birds, Outing ed., 1910.
 Croatia, Anything on.
 Two Thousand Years of Celestial Life.
 Hamilton's Letters on Education, 1813.
 McCabe's Modern Rationalism.
 McCabe's Story of Evolution.
 Tartans of Clans.
 Green's England, 4 vols., large illus. edition.
 Virgil's Aeneid, Dryden's, folio, 1698, etc.
 Virgil's Aeneid, Latin, large type.
 Mivart's Elements of Science, L. B. & Co., 1894.
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 Nouveau La Rousse Illustree, Paris, 1908.
 Pennsylvania Railroad at the Columbian Exposition.
 Wilson, History of Pennsylvania Railroad.
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Gist Journals, ed. Darlington.
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American Philological Society, *Proceedings*, May, 1913 to date.
Bureau of Ethnology *Reports*, Nos. 11, 12, 17 and 27.
Osborne & McKelvey, Alcohol Tables.
Brown Sunday School Tour of the Orient.
Belles-Lettres Repository and Monthly Mag., N. Y.
Berichte der Deutschen Chemischen Gesellschaft, 1911, No. 11, 1914, No. 3.
British Museum, Catalog of Oriental Coins, 10 vols.
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Cury, *Historie de la litterature francaise a l'usage*, 1908.
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Patterson, Illustrated Nautical Cyclopaedia.
N. Y. Times Current History, vol. 6.
Reference Catalog (English) Current Literature—period covering years 1885-1889.
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Abbott, J. S. C., Napoleon at St. Helena, 1855.
Cooper, Vergio.
Crane, S., Maggie; a Girl of the Streets, original paper covers, 1891. No publisher's name.
Gibb, W., The Royal House of Stuart, portfol., 1890.
Gourgand, Journal at St. Helena.
Jerome, Chauncey, History of the American Clock Business.
Prendergast, Cromwellian Settlement in Ireland.
Repton's Odd Whims and Fancies.
Walter, Memoirs of a Military Life, Quebec? 1839.
Weigall, Achnaton, Pharaoh of Egypt.

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Child's Histy. Rome, Bonner, old red cloth.

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 Out of the Hurly Burly, Adler.
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Goodspeed's Book Shop, 5A Park St., Boston, Mass.

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Architectural Record, May, 1904.

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Burroughs, John, Emerson and the Superlative, 1882.

Cathcart, J. B., War with Tripoli, La Parte, 1901.

Cortissoz, Royal, Augustus St. Gaudens, 1907.

Conway, M. D., Emerson at Home and Abroad, 1882.

Crane, Walter, Anything by.

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Dana, W. F., Optimism of Emerson, 1886.

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Davis, M. L., Memoirs of Aaron Burr, 2 vols., 1836.

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Greenaway, Kate, Almanacs.

Guernsey, A. H., Emerson, 1881.

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International Studio, March-April, 1900.

James, Henry, first eds., Roderick Hudson, '75; Watch

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Lea, J. Henry, England, Scotland, Ireland, Genealog.

Research in, Lond., 1906.

Lord, E., J. Trenot, Barrows, S. T., Italian in Amer-

ica, N. Y., ca. 1906.

Marsh, Man and Nature.

Merriam, G. S., Samuel Bowles, 2 vols., 1885.

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Ogden, P. S., Traits Amer. Indian Life, 1853.

Pennell, E. R., Life of Whistler, 1908, 2 vols.

Raymond, How They Kept the Faith.

Reed, Chester A., Bird Book, 1915.

Sanborn, F. B., Genius and Character of Emerson,

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Singlepach, Merchant Adventures of England, Phila.,

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Soc. Preservation of New Eng. Antiquities, Bulletins

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Warren, Report on Birds of Penn.

Genealogies:

Balch Families in America, Salem, 1897.

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Education, Sturgis & Walton, 1917.

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Swett, J., History of the Public School System of

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Pratt, D. J., Annals of Public Education in State of

New York, Albany, 1872.

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Life Understood from a Scientific and Religious

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Oregon Native Son Magazine, Aug., 1899.

Pacific Monthly, nos. 2 and 3, vol. 1; no. 1, vol. 2.

Transactions Oregon Pioneer Association, 1884, 2

copies.

West Shore, Aug., 1877.

Mazama Magazine, no. 1, vol. 1.

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 Baedeker, Northern France.
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 Hearn, Kokoro, 1897.
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 Hearn, Leaves from Diary of an Impressionist, 1911.
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Lippincott's Magazine, May, 1890.
 France, Crime of Sylvester Bonnard, N. Y., 1890.
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- Luzac & Co., 46 Great Russell St., London, W. Ct., England.**
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 Forbes, Hindustani Manual.

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American Historical Review, Oct., 1915.
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Leonard's History for Ready Reference.

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Barber, Historical Collection of Connecticut, 1838.
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Bax, E., Belfort, A Manual on the History of Philosophy.
Bax, E., Belfort, The Old Trick, Chicago, 1899.
Bax, E., Belfort, Outlooks from the New Standpoint.
Bax, E., Belfort, Reminiscences and Recollections of a Mid and Late Victorian, London, 1918.
Bax, E., Belfort, Will Socialism Benefit the English People? A written debate between Bradlaugh and Bax.

Biographical Sketches of the Notable Men of our Times, pub. about 1860.

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